

OCB Graphimator Offers EDM Graphite Materials Solution



The Graphimator is an online tool developed by Ohio Carbon Blank (OCB) that allows users to instantly quote and order EDM graphite materials. This tool offers registrants the ability to quote and order, at their convenience, EDM graphite rectangles and rounds in a wide variety of materials.

According to OCB, The Graphimator differs from an online store as it allows users to choose from several options depending on their needs, i.e. - sizes, graphite grades, surface finishes, tolerances often within .0004" and quantity. This results in requesting a quotation or placing an order just as a person would over the phone. Users select the shape (rectangle or round), material, required finish, quantity and dimensions. OCB's Graphimator will then instantly provide a price based on selected values.

The Graphimator is still an evolving piece of work according to Dale McCartney, GM & VP of Business Development at OCB. He notes that their customers have commented positively on the software's usefulness but also pointed out improvements that would make an even better tool. "Although it is a first for the industry, improvements, new features and new products are coming," said McCartney.

Mark Spencer from Spencer Corporation, Santa Clara, CA, said this about his experience, "The Graphimator is a fantastic tool for those who process quotes requiring graphite. This software allows quick sizing, type of graphite and quantities, on the fly when quoting sinker EDM jobs. This tool eliminates emailing, faxing or calling. It also allows graphite quoting after hours when other companies, including yours, have closed for the day. This has proven to be efficient and invaluable for Spencer Corporation. This is a great idea and is very forward thinking in today's manufacturing environment."

To learn more, visit the Ohio Carbon Blank website at www.ohiocarbonblank.com and register for free, there is no download required to use The Graphimator.

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